

**For Immediate Release**

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## Subject:

**B&P Launches New Partnership and New Technology in Japan***TriVolution a popular attraction at POWTEX conference as B&P and Matsubo partner up!*

SAGINAW, Michigan, USA – During the POWTEX show in Osaka, Japan on October 19, 2011, B&P Process Equipment announced their new partnership with Matsubo Corporation for sales, marketing and service to cover their full range of industrial mixing and separation equipment in the Japanese and Asean markets. During the show, B&P and Matsubo also introduced the next generation in technical compounding extruders, the TriVolution Series Tri-Kneader.

Over the past sixty years, B&P has established a significant equipment installation base in Japan with customers in the pharmaceutical, petrochemical, polymer compounding and thermoset coatings markets. POWTEX is focused on the powder processing industry which includes B&P's interest in toner coatings as well as powder coatings for decorative and functional purposes.

Matsubo is a well-established manufacturer's representative with technical service capabilities and an in-depth understanding of the powder and chemical process markets in Japan and the Asean region. While headquartered in Tokyo, their Osaka branch office focuses on the powder segment and established a booth at the POWTEX exhibition to setup a display of B&P's new TriVolution compounder.

The display included an acrylic replica of the 60mm bore diameter TriVolution which has been the basis of B&P's testing to date. The acrylic barrel allowed for a unique view inside the process section of the continuous compounder to examine the operating principle of the machine and offer an insight as to the new machine's advanced capabilities.

Matsubo and B&P established a working relationship when a prominent material producer in Japan and Malaysia requested a new 125mm bore diameter co-rotating twin-screw extruder. The value of Matsubo and B&P together was exemplified in the level of satisfaction expressed by the end-customer. It was evident that a more permanent agreement between B&P and Matsubo would help expand the market opportunities for both companies.

Mr. Michael Lazorchak, B&P's Global Product Manager for their mixing systems business unit travelled to Osaka for the event. "It was evident from the beginning of our planning that the staff at Matsubo was very anxious to be able to show their customers this new, innovative product," explained Lazorchak. "I spent a lot of time training Matsubo personnel on the details of the TriVolution Tri-Kneader and they began to immediately identify clients with specific needs that could be satisfied with this product."

In 2011, B&P filled their calendar with several development and demonstration tests for potential customers to establish empirical data directly related to various polymer compounding processes. At POWTEX, Matsubo identified numerous prospects with interest in visiting the B&P Technology Center located at their Saginaw, Michigan USA headquarters to run unique formulations on the TriVolution-60 pilot line.

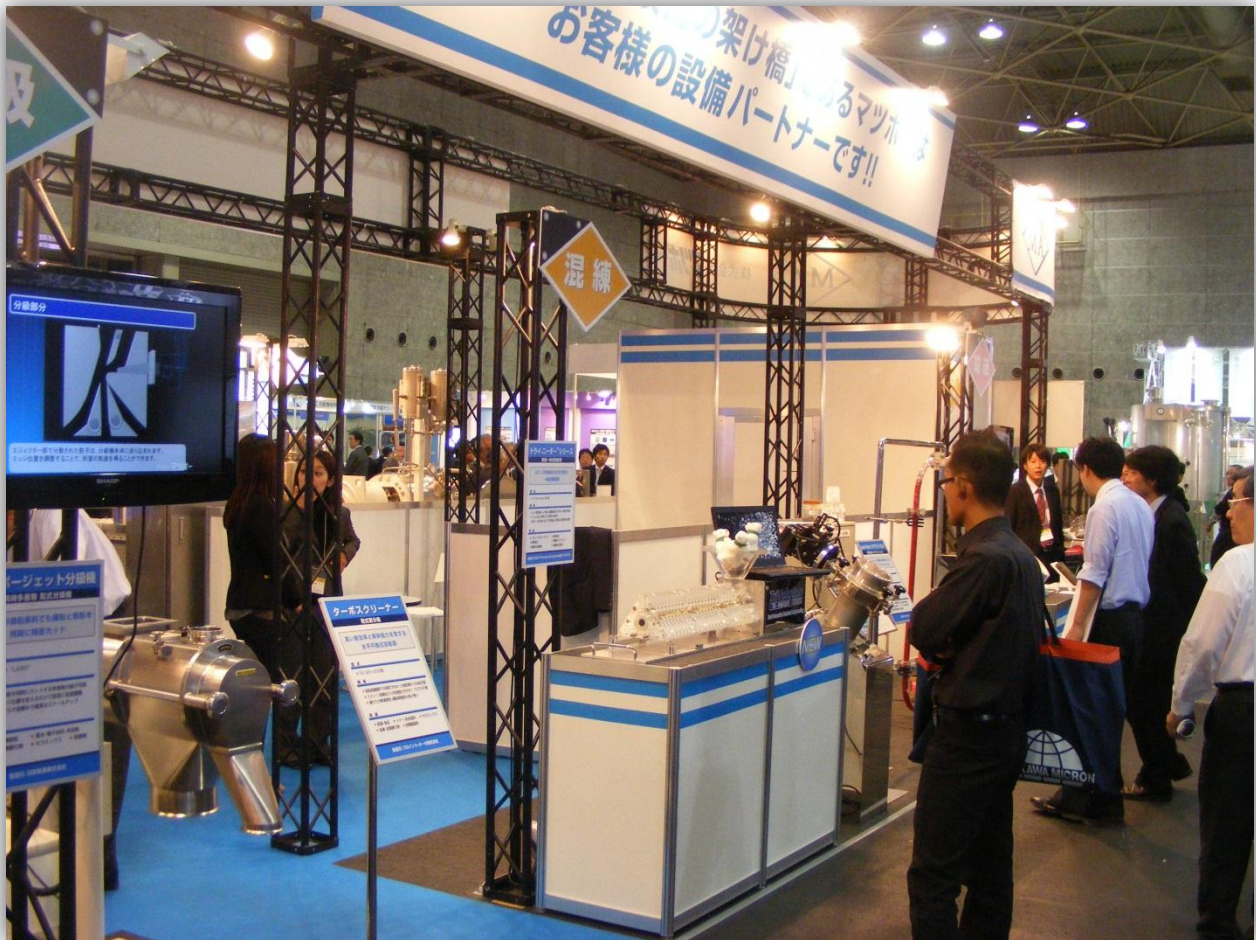
Matsubo followed up the POWTEX show with a visit to B&P where they ran a 50% organic mineral-filled PET compound and demonstrated the self-wiping characteristics and ease of changeover and improved efficiency. B&P allowed Matsubo the hands-on opportunity to perform the cleaning themselves. This further exemplifies the commitment that Matsubo has made in truly understanding and supporting the products which they represent in Japan.

"The outlook for the coatings markets in Japan are beginning to look very positive once again and we feel there is a great opportunity for our prospective customers to lower their cost per pound of material produced by implementing the new Tri-Kneader technology into their operations," explains Mr. Yosuke Matsueda, General Manager of Matsubo's Osaka branch office.

B&P Process Equipment and Systems, LLC with its headquarters and primary manufacturing operations in Saginaw, Michigan USA, has been supplying specialized industrial equipment for various chemical processing markets since the establishment of the North American operations 1886. B&P has become a world leader in manufacturing compounding systems for energetic materials such as solid rocket fuel, missile propellant and flare materials and is well known in pharmaceutical markets for the precision and reliability of their centrifugal contactor technology widely used in the production of fermentation-based anti-infectives. "These will continue to be key markets in Japan and throughout the region, however, we are really working to expand upon our recent revival in the thermoplastics and thermoset compounding segments," summed Lazorchak.

Matsubo Corporation was established during post-war reconstruction in 1949. Matsubo contributed to the development of today's Japanese industrial sector by working to bring Western technology and machinery to the country. The company has since transformed and expanded from the simple Matsuzaka Trading Company to the well-qualified and well-reputed engineering and services company it is today, known as Matsubo Corporation having offices in Tokyo, Osaka, Nagoya, Kyushu, Ebina and a European office in Dusseldorf, Germany.

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TriVolution-60 Display Model Exhibited in the Matsubo booth at Powtex 2011, Osaka, Japan



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